

#### **Our Hosts**



John Duckworth
Executive Director





Eelco Hoet

Managing Director

myss

#### **Our Presenters**



James Rankin
Head of Research
and Insight





Ayumi Shimizu
Associate Director,
Sustainability

Incendium
RETHINKING REAL ESTATE

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#### **Our Panellists**



Paul van der Bijl
Real Estate Portfolio
Manager EMEA





Sara Veldhuizen
Head of Location
Development





Rob Boers

Europe West Real

Estate Leader





Eduard Schaepman
CEO & Founder





11:00 hrs Welcome & Introduction

John Duckworth & Eelco Hoet

11:05 hrs Presentation of data

James Rankin & Ayumi Shimizu

Q & A / Panel Discussion

Summary & Roundup

John Duckworth & Eelco Hoet

#### Housekeeping

11:20 hrs

11:55 hrs

- Use the Q&A function to send in questions
- Use the Raise Hand function if you want to ask a question live
- You can ask questions in English or Dutch
- The webinar is being recorded

## What do we mean by Hybrid?







What do you think is the reason the majority of companies are looking into hybrid workplace models?



#### Myth vs. Truth



Why are employees coming back into the office: Collaboration, Meet with managers, To use the better facilities

Businesses have already made major changes to their strategy and portfolio.

Talent will decide what happens next.

The office will all be about collaboration.

(1) Instant ACT 2H 2021 Research

Why are employees coming back into the office: To get away from noise and distractions at home, To be seen by managers, To go out for food or drinks, To be more productive

Just 35% of businesses interviewed indicated they have made significant changes to date. 3 years from now this figure is expected to be 72% (1)

Just 9% of companies have decided to give employees total control on how and where they work. (2)

The majority of employees are still using private space more than any other and open plan spaces are only becoming more unpopular. (2) (3)

<sup>(2)</sup> Gensler 2021 Research

<sup>(3)</sup> Instant Flex Operator 2021 Research

#### What our clients are saying



With the future of hybrid working upon us, the stage is set for a new hybrid model integrating four elements of workplace: Human, Physical, Digital and Sustainable.

The four elements are defined as...

75%
said the most common factor affecting employee workspace demand is role type or function

Human

Average occupancy rates hover between 10-20%

**Physical** 

Organisations are struggling to find the right digital & tech solutions to enable their 'workplace of the future'.

**Digital** 

Companies are looking to **operators** and **landlords** to **lead the** way for a sustainable future

**Sustainable** 





46% of occupiers view improved wellness as a critical feature of their future workspace

#### WHAT AMENITIES MOST BENEFIT EMPLOYEE EXPERIENCE?





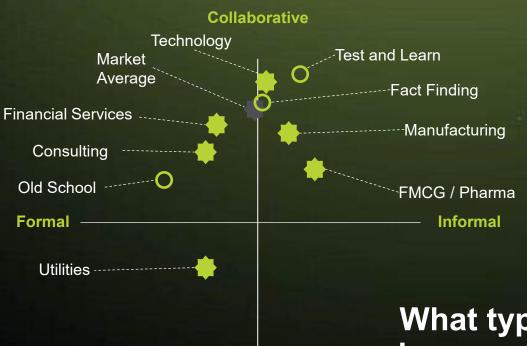


Global ranking of amenities		
OUTSIDE SPACE AND NATURAL LIGHT	ADJUSTABLE TEMPERATURE	IMPROVED AIR QUALITY
RELAXATION SPACES	FREE HEALTHY FOOD AND DRINK	ERGONOMIC FURNITURE
SHOWERS AND CHANGING FACILITIES	GYMS AND FITNESS SPACES	MORE HEALTH AND SAFETY EQUIPMENT

#### **Physical:** Test, Measure, Adapt & Evolve



#### Importance of space type by customer



**Private** 

What type of environment do you provide and how is this measured?

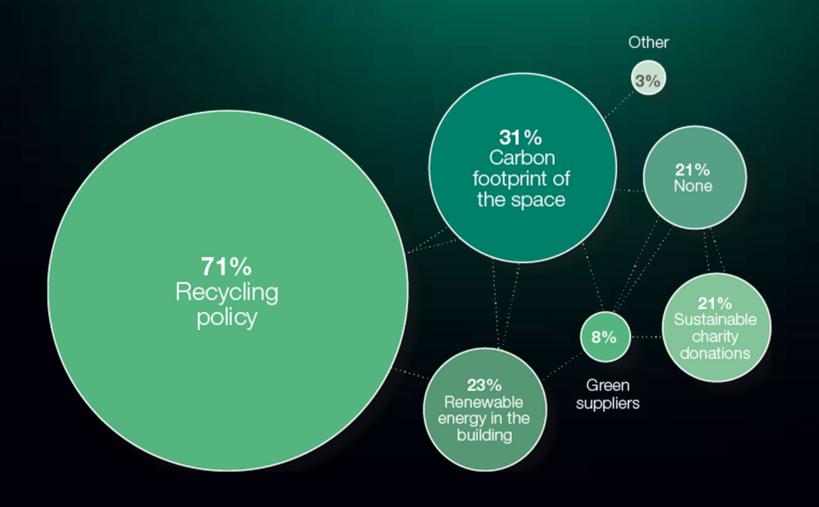
#### **Digital:** The key ingredient to make Hybrid functional





#### Sustainable: Which areas are important to occupiers?

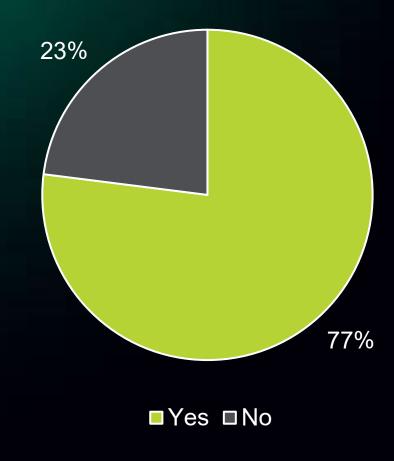




As companies start to look at the impacts of their property portfolios and supply chain on the wider environment, what is your business strategy around Sustainability?



Is sustainability (duurzaamheid) currently embedded in your workplace strategy?



#### Sustainable: Questions you should be asking



How do I
ensure targets
are disseminated
across my
operations and
business value
chain?

How do I compare to my peer group & sustainability market leaders?

Do our governance structures support our targets and ambition?

How can we ensure our strategy is evolving?

How do I
ensure employees
are engaged
& actively
supporting the
sustainability
agenda?

How do I build a roadmap to achieve sustainability targets? What investments, skills and resource will be needed over time?

What frameworks should we use to report to our stakeholders?

How
does our
sustainability
strategy align
with climate
science?



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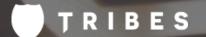
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## **ENERGY TRANSITION CAMPUS AMSTERDAM**

Together with Shell





A vibrant, open campus, in the heart of Europe, where great minds come together to tackle the world's biggest energy challenges



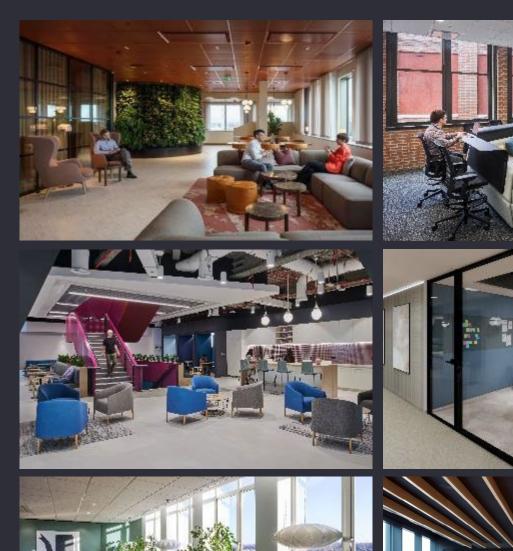
www.energytransitioncampus.com

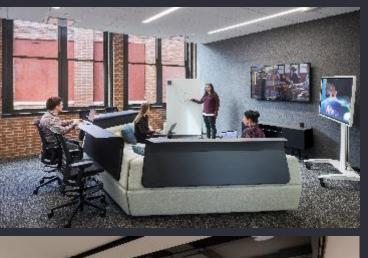
A carbon neutral building



- Founded in 2012
- Developing and operating large scale charging stations for EV's
- Currently operating over 180 stations in 6 countries
- Recently secured EUR 150 mln in funding
- Grown from 30 to 115 employees in 12 months
- Teams in 6 countries
- HQ in Amsterdam







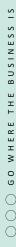














LOCATIONS

## Inspiring workplaces.

Go where the business is.

 $\longrightarrow$ 

There are 19 unique Tribes locations across the Netherlands, Belgium & Germany. Each one uniquely inspired by a different indigenous or tribal community from around the world.

## Tribes Inspiring Workplaces











TRIBES LAUNCHES
2015

The Tribes concept is born, changing the workplace forever. Our network begins to grow from Amsterdam to Rotterdam

BEGIAN EXPANSION 2015

We open our doors across the Belgian capital bringing our Tribal inspiration to Brussels City Centre & Airport. BEST NATIONAL
FLEXIBLE
WORKPLACE
2015 + 2017

We become an award winning workspace provider...TWICE!

GERMAN EXPANSION 2018

The first of our 4 German locations opens it's doors.

WELL BEING AWARD 2021

Our Covid-19 response and unrivalled hospitality experience earns us the WorkThere wellbeing award.



# Rethinking Workspace.

#### **About MYSS**

MYSS optimises, secures and manages real estate and facility services for its clients. We advise, implement projects and take care of your organisation's day-to-day business affairs.

Our mission is to translate the strategy of our clients into actionable projects and enable the alignment between Business, Facilities and Management. Allowing you to focus on your core business.

www.myss.nl

#### **About The Instant Group & Incendium**

The Instant Group has been rethinking workspace since 1999 with over 250 experts across more than 150 countries. Instant enables agility and operational resilience for businesses of all sizes from inception through to delivery and management.

The global team advises on commercial real estate solutions from coworking and serviced offices to fully customised managed offices, modular office builds and portfolio strategy. Clients include Amex, Barclays, Prudential, Booking.com, Shell and Jaguar Land Rover.

As part of The Instant Group, Incendium provides clients with real estate procurement, consulting, talent and change management programmes that enable organisations to use real estate as a catalyst of agility, performance and value.

www.theinstantgroup.com | www.incendiumconsulting.com

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